

the same time that he was being widely received as a writer on politics and economics a series of books was published, which were said to be authored by “David Grayson.” One was called *The Friendly Road* and another was called *Adventures in Contentment*. These books were about the author’s interesting experiences as he traveled around this country. They were very different in character and style from Ray Stannard Baker’s writings. Yet, eventually it was discovered that David Grayson and Ray Stannard Baker were the same man! Baker, who wrote political and economic treatises, also enjoyed this other sort of private life and wrote books about it that were widely read. The person who liked one side of his writings might not be at all interested in the other. Some readers might be interested in both, but many were amazed to think that the same author wrote both types of literature. He was dealing with different material, and the style would naturally be different.

About twenty five years ago I bought a new Remington typewriter. When I went to the Remington office in Wilmington I told them that I would like my new typewriter to have some special signs on the keyboard. They said that any sign for which a matrix had already been made was available at no extra charge when you purchase a typewriter. So I arranged for a standard keyboard except for the places for special signs. There marks for Babylonian transliterations would be put in. Everything was satisfactory except for one matrix that they said could be fabricated for an additional ten dollars. I told him I had heard that somebody else had already had one made, so he said he would write about it to the factory in Buffalo. Afterwards I decided also to write the factory, and I received a very nice letter telling me how sorry they were about not having it and saying that the store could get one made for me for ten dollars. When I returned to the store the man showed me a letter he had received from the factory about my request. It was from the same man who had written the letter to me, but the tone was very different. Now he was not writing to a customer, but to a fellow employee, and he said: “Why don’t you tell this fellow that all the matrixes we have are in the book? Hurry up and get the sale finished; get it over with.” The style of the two letters was utterly different, even though the same man wrote them both.