I was reading the other day, and somebody told about the Exercises Thurston, magician/ a man who put on magical stunts all over the world/ a generation a tremendous ago, and made atransmiss fortune doing it, and he said, "What was outstanding about Thurston?" There were other men who a were more skillful than Thurston training much more. Other men had better background, better brains, many advantages Thurston never had, but Thurston seemed to be the one who was most successful in that line of work .. And this man siad that he talked to this man, Thurston, and he found that this; Thurston said to him, "You know, many magicians they say, look what I am going to put over on that bunch of suckers look how I am going to fool those foolish people out there, and their attitude is one of scorn and derision. But I look at the audience, and I always think, these people are so kind as to come and hear me, and to see what I do, and to make it easy for me to earn my living in a very pleasant way, through the interest that they take. I want to give them the very best that I possibly can. And every time that make before I begain, I say to myself a number of times, how I love my audience." And the man said that there was osmething in that magician's attitude that, even if his stunts weren't as sgood as some of the others, there was something that drew people to him.

- 14 -