6) -2/16/73 1 Sam. 16:7

bathe every day. Now if the minister neglects this, if the minister allows himself to be obnoxious to other people in this regard he may not even realize it but they will look on the outward appearance, and he may lose the opportunity to present God's truth, the opportunity to make himself effective for God. It's easy for everyone of us to think, I have something to say, that's what matters. I will give my message and we all hear what we have to say in tubes through the inner tube of our head and we don't know what it really sounds like to anybody else, but to other people no matter how important what you say is, the way you say it is going to be tremendously important in whether they listen to your message or not. I don't believe that there is a person living but what could make himself 50% better as a speaker; Idon't believe there is a student in any seminary in the world that couldn't make himself 100% better as a speaker if he gave thought and attention to speaking clearly and distinctly and forcibly and with lots of variety and expression and in a way to get his thoughts acfross. 0 what difference does it make? The heart is right, the message is right, but if it doesn't get across it doesn't accomplish very much for the Lord. Man looks on the outward appearance but God looks on the heart.

In the Sermon on the Mt., J this later part is very clearly and strongly stressed in Mt. 5:13: "Ye are the solt of the earth, but if the salt have lost its savor wherewith shall it be salted. It is thenceforth good for nothing but to be cast out and to be troden under foot of men." Of the men I've known who have known God's truth, who were able to present it fine but who have fallen into sin, who have been led away into selfish ways, who have destroyed thier usefulness. If the solt s looses its savor. O may God enable us to be the salt of the earth. May God enable us to have our hearts be such that He will look upon them with approbation. But Jesus Christ didn't stop there. That's the most important. But Jesus Christ went on and I think vs. 13-14 are really the text, the parallel text of the sermon on the mount. He went on in vs. 14: "Ye are the light of the world. A city that is set on a hill cannot be hid." God wants you to make sure that you heart is right before him, that you message is true in line with the Word of God, that you are seeking God's honor, not your own. But God also wants you to realize that you should be a light set on a hill to send the message out and that you should not allow any little silly matter that affects people, of external appearance to keep them from getting the message. God looks at the heart, and that's the primary thing but man

6