

with their pauses than with what they say. The thought sinks in. I heard of a man. He was the preacher of a great church Tremendous crowds came to hear him. Somebody said, You know that man can say Never trouble trouble until trouble troubles you. He can say that in a tone that can make you decide that's the most important truth in the world. He can just get the thoughts across.

I was with a man in England. We went to a church. This was a very godly man I was with although his primary work was not preaching. He was one of these who talks way up here in a high pitch all the time and 50 miles an hour. We went to this church and heard a famous preacher give a rank, modernist sermon. I was utterly disgusted. On the way home I said said to ~~him~~ my friend I pointed to some of the things and told how people in the church said, Oh, isn't this Dr. so and so wonderful! They asked who I was, and I told them I was a friend of this man. Oh, they said, he must have thrilled at that sermon! And he turned to me and said, That fellow, He doesn't have anything to say. He is nothing important. But he said, You know he talks with such a low pitch and such an impressive way. And you know I thought he was talking five times as well as \_\_\_\_\_ ( ? ) as he ever spoke himself (?) (Laughter) I thought why would he see that what the other man did was so effective, why did he always talk way up here at this high pitch with his wonderful thoughts but so hard to listen to? We can't hear ourselves.

I used to give a course in public speaking. I used to have everyone in the class give two sentences from \_\_\_\_\_. Then I'd play it back. As you played it, everyone would say, Oh